# **BA-PHALABORWA MUNICIPALITY**



# PERFORMANCE AGREEMENT 2023/2024

# NDZIMANDE AT CHIEF FINANCIAL OFFICER

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# PERFORMANCE AGREEMENT

# MADE AND ENTERED INTO BY AND BETWEEN:

THE BA-PHALABORWA MUNICIPALITY

# AS REPRESENTED BY THE MUNICIPAL MANAGER

## Dr KKL PILUSA

(Herein and after referred to as the Employer)

# AND

# **CHIEF FINANCIAL OFFICER**

# **NDZIMANDE AT**

(Herein and after referred to as the Employee)

**FOR THE** 

**FINANCIAL YEAR:** 

01 JULY 2023 - 30 JUNE 2024

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## 1. INTRODUCTION

- 1.1The Employer has entered into a contract of employment with the Employee in terms of section 57(1) (a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred to as "the Parties";
- 1.2Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance agreement;
- 1.3The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals;
- 1.4The Parties wish to ensure that there is compliance with Sections 57 (4A), 57 (4B) and 57 (5) of the Systems Act;
- 1.5 In this Agreement, the following terms will have the meaning ascribed thereto:
  - 1.5.1 "this Agreement" means the performance Agreement between the Employer and the Employee and the Annexures thereto:
  - 1.5.2 "the Executive Committee" means the Executive Committee of council constituted in terms of the Structures Act (Local Government: Municipal Structures Act 117 of 1998) as represented by its chairperson, the Mayor;
  - 1.5.3 "the Employee" means the Chief Financial Officer appointed in terms of Section 56 of the Systems Act;
  - 1.5.4 "the Employer" = means Ba-Phalaborwa Municipality; and
  - 1.5.5 "the parties" means the Employer and the Employee.

## 2. PURPOSE OF THIS AGREEMENT

## The purpose of this Agreement is to:

- 2.1Comply with the provisions of Section 57(1)(b),(4A),(4B) and (5) of the Act as well as the employment contract entered into between the parties;
- 2.2 Specify objectives in terms of the key performance indicators and targets defined and agreed with the employee and to communicate to the employee the employer's expectations of the employee's performance and accountabilities in alignment with the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the municipality;
- 2.3 Specify accountabilities as set out in a Performance Plan, which forms an Annexure to the Performance Agreement;
- 2.4Monitor and measure performance against set targeted outputs;
- 2.5Use the Performance Agreement as the basis for assessing whether the employee has met the performance expectations applicable to his or her job;
- 2.6In the event of outstanding performance, to appropriately reward the employee;
- 2.7 Give effect to the employer's commitment to a performance-orientated relationship with its employee in attaining equitable and improved service delivery.

## 3. COMMENCEMENT AND DURATION

3.1 This Agreement will commence on 01 July 2023 and will remain in force until 30 June 2024 thereafter a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof;

- 3.2 The parties will conclude a new Performance Agreement that replaces this Agreement at least once a year by not later that 31st of July of the succeeding financial year;
- 3.3 This Agreement will terminate on the termination of the Employee's contract of employment for any reason; and
- 3.4 The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon;
- 3.5 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or Council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised

## 4. PERFORMANCE OBJECTIVES

- 4.1 The Performance Plan (Annexure A) sets out-
  - 4.1.1 The performance objectives, key performance indicators and targets that must be met by the Employee;
  - 4.1.2 The time frames within which those performance objectives and targets must be met; and.
  - 4.1.3 The core competency requirements (Annexure C definitions) as the management skills regarded as critical to the position held by the Employee
- 4.2 The performance objectives, key performance indicators and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:
  - 4.2.1 Key objectives that describe the main tasks that need to be done;
  - 4.2.2 Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved;
  - 4.2.3 Target dates that describe the time frame in which the targets must be achieved; and
  - 4.2.4 Weightings showing the relative importance of the key objectives to each other;

- 4.3 The Personal Development Plan (Annexure B) sets out the employee's personal development requirements in line with the objectives and targets of the Employer; and
- 4.4 The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

## 5. PERFORMANCE MANAGEMENT SYSTEM

- The Employee agrees to participate in the performance management system that the Employer adopts or introduces for the Employer, management and municipal staff of the Employer;
- The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required;
- 5.3 The Employer will consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee;
- 5.4 The Employee undertakes to actively focus towards the promotion and implementation of the KPAs (including special projects relevant to the employee's responsibilities) within the local government framework;
- 5.5 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Operational Performance (in the form of key performance indicators (KPIs) under specific Key Performance Areas (KPAs)) and Core Competency Requirements (CCRs), both of which shall be contained in the Performance Agreement.
  - 5.5.1 The Employee must be assessed against both components, with a weighting of 80:20 allocated to the Key Performance Areas (KPAs) and the Core Competency Requirements (CCRs) respectively.
  - 5.5.2 Each area of assessment will be weighted and will contribute a specific part to the total score.
  - 5.5.3 KPAs covering the main areas of work will account for 80% and CCRs will account for 20% of the final assessment.

5.6 The Employee's assessment will be based on his / her performance in terms of the key performance indicator outputs / outcomes identified as per attached Performance Plan (Annexure A), which are linked to the KPA's, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:

KPA	Key Performance Areas	100%
No.		
1	Spatial Rationale	0%
2	Basic Service Delivery	2%
3	Municipal Financial Viability and Management	47%
4	Local Economic Development (LED)	2%
5	Municipal Institutional Development and Transformation	26%
6r	Good Governance and Public Participation	23%
***********		Converted to 80%

- 5.7 Manager's responsibilities are also directed in terms of the abovementioned key performance areas. In the case of managers directly accountable to the Municipal Manager, other key performance areas related to the functional area of the relevant manager can be added subject to negotiation between the municipal manager and the relevant manager
- 5.8 The CCRs will make up the other 20% of the Employee's assessment score. CCRs that are deemed to be most critical for the Employee's specific job should be selected (v) from the list below as agreed to between the Employer and Employee. Three of the CCRs are compulsory for Municipal Managers:

CORE MANAGERIAL COMPETENCIES <sup>1</sup>	٧	WEIGHTING	LEVEL3
	2	%	
Strategic Capability and Leadership		10	
Programme and Project Management		10	
Financial Management	٧	5	
Change Management		5	
Knowledge Management		15	
Service Delivery Innovation		25	
Problem Solving and Analysis		15	

TOTAL PERCENTAGE		100%	
Accountability and Ethical Conduct		10	
Communication		15	
Client Orientation and Customer Focus	٧	25	
Empowerment			
People Management and	V	10	

<sup>1</sup>As published and defined within the Draft Competency Guidelines,

Government Gazette 23, March 2007

<sup>2</sup>V Compulsory for municipal manager

<sup>3</sup>Proficiency level (1, 2 or 3) as stipulated in the Draft Competency

Guidelines, Government Gazette 23, March 2007

### 6. PERFORMANCE ASSESSMENT

- 6.1 The Performance Plan (Annexure A) to this Agreement sets out:
  - 6.1.1 The standards and procedures for evaluating the Employee's performance; and
  - 6.1.2 The intervals for the evaluation of the Employee's performance;
- Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force;
- 6.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames;
- 6.4 The Employee's performance will be measured in terms of contributions to the strategic objectives and strategies set out in the Employer's IDP
- 6.5 The Annual performance appraisal will involve:
  - 6.5.1 Assessment of the achievement of results as outlined in the Performance Plan

- (a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to adhoc tasks that had to be performed under the KPA
- (b) Values are supplied for KPI's and Activities under each KPA as part of the Institutional Assessment. Based on the Target for an activity or KPI, over or under performance are calculated and converted to the 1-5 point scale automatically. These scores are carried over to the applicable employee's performance plan. During assessment, the employee has a chance to submit evidence of performance where a disagreement
- (c) The Employee will submit his self-evaluation to the Employer prior to the formal assessment; and
- (d) An overall score will be calculated based on the total of the individual scores calculated above.

## 6.5.2 Assessment of the CCRs:

- (a) Each CCR should be assessed according to the extent to which the specified standards have been met
- (b) An indicative rating on the five-point scale should be provided for each CCR
- (c) This rating should be multiplied by the weighting given to each CCR during the contracting process, to provide a score
- (d) An overall score will be calculated based on the total of the individual scores calculated above.

## 6.5.3 Overall rating

- (a) An overall rating is calculated by adding the overall scores as calculated in 6.5.1 (d) and 6.5.2 (d) above; and
- (b) Such overall rating represents the outcome of the performance appraisal.
- 6.6 The assessment of the performance of the Employee will be based on the following rating scale for KPIs and CCRs:

Level	% score	Terminology	Description
5	167	Outstanding	Performance far exceeds the standard expected of an
		Performance	employee at this level. The appraisal indicates that the
			Employee has achieved above fully effective results against
			all performance criteria and indicators as specified in the
			PA and Performance Plan and maintained this in all areas
			of responsibility throughout the year.
4	133 – 166	Performance	Performance is significantly higher than the standard
		significantly above	expected in the job. The appraisal indicates that the
		Expectations	Employee has achieved above fully effective results against
			more than half of the performance criteria and indicators
			and fully achieved al others throughout the year.
3	100 – 132	Fully Effective	Performance fully meets the standards expected in all
			areas of the job. The appraisal indicates that the Employee
			has fully achieved effective results against all significant
			performance criteria and indicators as specified in the PA
			and Performance Plan.
2	67 – 99	Not fully Effective	Performance is below the standard required for the job in
			key areas. Performance meets some of the standards
			expected for the job. The review/assessment indicates
			that the employee has achieved below fully effective
			results against more than half the key performances
			criteria and indicators as specified in the PA and
			Performance Plan.
1	0 - 66	Unacceptable	Performance does not meet the standard expected for the
		Performance	job. The review/assessment indicates that the employee
			has achieved below fully effective results against almost all
			of the performance criteria and indicators as specified in
			the PA and Performance Plan. The employee has failed to
			demonstrate the commitment or ability to bring
			performance up to the level expected in the job despite
			management efforts to encourage improvement.

6.7 For purpose of evaluating the performance of the Employee for the mid-year and year-end reviews, an evaluation panel constituted of the following persons will be established:

- 6.7.1 Municipal Manager
- 6.7.2 Chairperson of the Performance Audit Committee (PAC) or the Audit Committee (AC) in the absence of a performance audit committee
- 6.7.3 The Portfolio Councilor as Chairperson and a member of the executive committee (Exco);
- 6.7.4 A Municipal Manager from another municipality; and
- 6.7.5 The manager responsible for human resources of the municipality must provide secretariat services to the evaluation panels.

## 7. SCHEDULE FOR PERFORMANCE REVIEWS

7.1 The performance of the Employee in relation to his performance agreement shall be reviewed on the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

Quarte	r Review Period	Review to be completed by
1	July – September 2023	October 2023
2	October – December 2023	February 2024
3	January – March 2024	April 2024
4	April – June 2024	August 2024

- 7.2 The Employer shall keep a record of the mid-year review and annual assessment meetings;
- 7.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance;
- 7.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure "A" from time to time for operational reasons. The Employee will be fully consulted before any such change is made;
- 7.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and / or amended as the case may be. In that case the Employee will be fully consulted before any such change is made.

# 8. DEVELOPMENTAL REQUIREMENTS

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure B. Such Plan may be implemented and/or amended as the case may be after each

per

assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

## 9. OBLIGATIONS OF THE EMPLOYER

- 9.1 The Employer shall:
  - 9.1.1 Create an enabling environment to facilitate effective performance by the employee;
  - 9.1.2 Provide access to skills development and capacity building opportunities;
  - 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
  - 9.1.4 On the request of the Employee, delegate such powers reasonably required by the Employee to enable him / her to meet the performance objectives and targets established in terms of this Agreement; and
  - 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him/her to meet the performance objectives and targets established in terms of this Agreement.

# 10. CONSULTATION

- 10.1 The Employer agrees to consult the Employee timeously where the exercising of the powers will have amongst others:
  - 10.1.1 A direct effect on the performance of any of the Employee's functions
  - 10.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer
  - 10.1.3 A substantial financial effect on the Employer
- 10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 10.1 as soon as is practicable to enable the Employee to take any necessary action without delay

11. MANAGEMENT OF EVALUATION OUTCOMES

- 11.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.
- 11.2 A performance bonus of 5% to 14% of the all-inclusive annual remuneration package may be paid to the Employee in recognition of outstanding performance to be constituted as follows:
  - 11.2.1 A score of 130% to 149% is awarded a performance bonus ranging from 5% to 9%; and
  - 11.2.2 A score of 150% and above is awarded a performance bonus ranging from 10% to 14%.
- 11.3 In the case of unacceptable performance, the Employer shall:
  - 11.3.1 Provide systematic remedial or developmental support to assist the Employee to improve his or her performance;
  - 11.3.2 After appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

## 12. DISPUTE RESOLUTION

- 12.1In the event that the Employee is dissatisfied with any decision or action of the Employer in terms of this Agreement, or where a dispute or difference arises as to the extent to which the Employee has achieved the performance objectives and targets established in terms of this Agreement, the Employee may within 3 (three) business days, meet with the Employer with a view to resolving the issue. The employer will record the outcome of the meeting in writing;
- 12.2 If the Parties cannot resolve the issues within 10 (ten) business days, an independent arbitrator, acceptable to both parties, shall be appointed to resolve the matter within 30 (thirty) business days; and
- 12.3 In the event that the mediation process contemplated above fails, the relevant clause of the Contract of Employment shall apply.

### 13. GENERAL

- 13.1The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer;
- 13.2Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his/ her contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments; and

13.3The performance assessment results of the Municipal Manager must be submitted to the MEC responsible for local government in the relevant province as well as the national minister responsible for local government, within fourteen (14) days after the conclusion of the assessment.

Thus done and signed at halabor we on this the 28 day of 2023

**CHIEF FINANCIAL OFFICER** 

**MUNICIPAL MANAGER** 

3. AS WITNESSES:

# **PERFORMANCE PLAN**

**ENTERED INTO BY AND BETWEEN:** 

# **BAPHALABORWA MUNICIPALITY**

AS REPRESENTED BY THE MUNICIPAL MANAGER

Dr KKL PILUSA

['the Employer"]

AND

NDZIMANDE AT

CHIEF FINANCIAL OFFICER

["the Employee"]

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# **BUDGET AND TREASURY**

# CHIEF FINANCIAL OFFICER SCORECARD 2023 - 2024

VISSION: "Provision of quality services for community well-being and tourism development"

MISSION: "To provide quality infrastructure and affordable services, promote sustainable economic growth, financial viability, sound administration and accountable governance". VALUES: Efficiency and effectiveness; Accountability; Innovation and creativity; Professionalism and hospitality; Transparency and fairness; Continuous learning; and Conservation conscious.

FUNCTIONAL AREA: BUDGET AND TREASURY

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				Monthly F	orojection	Monthly projections of revenue for each source	ie for each	Source					
	2023 Mont	2023 Monthly Projections					2024 Mont	2024 Monthly Projections	SI				
Sources of Revenue	R'000						R'000						Total
	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	
Property Rates	15,380	15,380	15,380	15,380	15,380	15,380	15,380	15,380	15,380	15,380	15,380	15,380	184,556
Service charges – electricity	14,632	14,632	14,632	14,632	14,632	14,632	14,632	14,632	14,632	14,632	14,632	14,632	175,582
Service Charges – Refuse	1731	1731	1731	1731	1731	1731	1731	1731	1731	1731	1731	1731	20,772
Rental of Facilities and Equipment	80	80	80	80	80	80	80	80	80	80	80	80	963
Interest on external Investments	218	218	218	218	218	218	218	218	218	218	218	218	2,613
Interest Earned – Outstanding Debtors	5,221	5,221	5,221	5,221	5,221	5,221	5,221	5,221	5,221	5,221	5,221	5,221	62,657
Dividends received													
Fines	114	114	114	114	114	114	114	114	114	114	114	114	1,363
Licenses and Permits	509	209	509	509	509	509	509	509	509	909	209	909	6,109
Agency services	544	544	544	544	544	544	544	544	544	544	544	544	6,529
Transfers recognised - operational	17,287	17,287	17,287	17,287	17,287	17,287	17,287	17,287	17,287	17,287	17,287	17,287	207,443
Transfers recognised - capital	4,716	4,716	4,716	4,716	4,716	4,716	4,716	4,716	4,716	4,716	4,716	4,716	56,586
Other Revenue	647	647	647	647	647	647	647	647	647	647	647	647	7,759
Total Revenue by Source	61,078	61,078	61,078	61,078	61,078	61,078	61,078	61,078	61,078	61,078	61,078	61,078	732,932

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Expenditure and Revenue by Vote	R'000	July 2023 Outcome		R'000	August 202	3 Outcome		September 2023 R'000 O	er 2023 Outcome
	Орех	Capex	Rev	Орех	Capex	Rev	Opex	Capex	Rev
Executive and council	4,077			4,077			4,077		
Budget & Treasury and Administration	23,793	125	37,487	23,793	125	37,487	23,793	125	37,487
Community and Social Services	1,522	83	16	1,522	83	16	1,522	83	16
Public Safety	1,780		509	1,780		509	1,780		909
Economic and Environmental Services	2,720		25	2,720		25	2,720		25
Road Transport	7,159	2,206	3,381	7,159	2,206	3,381	7,159	2,206	3,381
Electricity	1,374	1,733	16,925	1,374	1,733	16,925	1,374	1,733	16,925
Waste Management	712		2,735	712		2,735	712		2,735
Total by Vote	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628

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Monthly Projections of Revenue and Expenditure by Vote: Second Quarter
Monthly P

Expenditure and Revenue by Vote		October 2023 Outcome R'000		R'000	November 2023 Outcome	<b>S</b>	R'000	December 2023 Outcome	g
	Орех	Сарех	Rev	Орех	Сарех	Rev	Орех	Сарех	Rev
Executive and council	4,077			4,077			4,077		
Budget & Treasury and Administration	23,793	125	37,487	23,793	125	37,487	23,793	125	37,487
Community and Social Services	1,522	83	16	1,522	83	16	1,522	83	16
Public Safety	1,780		209	1,780		509	1,780		509
Economic and Environmental	2,720		25	2,720		25	2,720		25
Road Transport	7,159	2,206	3,381	7,159	2,206	3,381	7,159	2,206	3,381
Electricity	1,374	1,733	16,925	1,374	1,733	16,925	1,374	1,733	16,925
Waste Management	712		2,735	712		2,735	712		2,735
Total by Vote	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628

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Monthly Projections of Revenue and Expenditure by Vote: Third Quarter

Expenditure and Revenue by Vote	<u>o</u> f	January 2024 Projections R'000			February 2024 Projections R'000			March 2024 Projections R'000	4 s
	Opex	Сарех	Rev	Opex	Capex	Rev	Opex	Сарех	Rev
Executive and council	4,077			4,077			4,077		
Budget & Treasury and Administration	23,793	125	37,487	23,793	125	37,487	23,793	125	37,487
Community and Social Services	1,522	83	16	1,522	83	16	1,522	83	16
Public Safety	1,780		509	1,780		509	1,780		506
Economic and Environmental Services	2,720		25	2,720		25	2,720		25
Road Transport	7,159	2,206	3,381	7,159	2,206	3,381	7,159	2,206	3,381
Electricity	1,374	1,733	16,925	1,374	1,733	16,925	1,374	1,733	16,925
Waste Management	712		2,735	712		2,735	712		2,735
Total by Vote	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628

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Expenditure and Revenue by Vote		April 2024 Projections R'000			May 2024 Projections R'000			June 2024 Projections R'000	
	Opex	Capex	Rev	Opex	Capex	Rev	Opex	Сарех	Rev
Executive and council	4,077			4,077			4,077		
Budget & Treasury and Administration	23,793	125	37,487	23,793	125	37,487	23,793	125	37,487
Community and Social Services	1,522	83	91	1,522	83	16	1,522	83	16
Public Safety	1,780		509	1,780		509	1,780		209
Economic and Environmental Services	2,720		25	2,720		25	2,720		25
Road Transport	7,159	2,206	3,381	7,159	2,206	3,381	7,159	2,206	3,381
Electricity	1,374	1,733	16,925	1,374	1,733	16,925	1,374	1,733	16,925
Waste Management	712		2,735	712		2,735	712		2,735
Total by Vote	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628	43,137,995	4,147,167	61,077,628

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Total Monthly Projections of Revenue and Expenditure by Vote for 2023/24

Expenditure and Revenue by Vote	202	2023/24 Total Expenditure and Revenue by Vote	Revenue by Vote
R'000	Opex	Сарех	Rev
Executive and Council	48,925		
Budget and Treasury and Administration	285,514	1,500	449,844
Community and Social Services	18,264	000'91	190
Public Safety	21,361		601'9
Economic and Environmental Services	32,638		306
Road Transport	85,911	26,472	40,572
Electricity	215,339	20,794	203,096
Waste Management	122'6		32,815
Total by Vote	717,722	64,766	732,932

# SPATIAL RATIONALE KPA 1:

# KPA 2:

# BASIC SERVICE DELIVERY

					KPA 2: Bo	KPA 2: Basic Service Delivery 2%	ery 2%					
PMS	Cluster	IDP Objective	Key	Responsible	Baseline	Annual	Budget		2023/24 Quai	2023/24 Quarterly Projections		Evidence
No. & Perfor mance Area			Performance Indicator	Manager		Target 30/06/2024		1st Quarter (1 Jul – 30 Sept 23)	2nd Quarter (1 Oct – 31   1 Jan – 31 Dec 23)	3 <sup>rd</sup> Quarter 1 Jan – 31 Mar 24)	4th Quarter (1 Apr – 30 Jun 24)	Kequired
2.1 Free	.1 Free Basic Electricity		The second second second	\$ 100 mm 1				Section of the second				
2.1.1	Technical	Provision of	Number of	Chief Financial	333	2716	OPEX	2716	2716	2716	2716	Indigent Register
	infrastructure	sustainable	indigent HH	Officer								and
		integrated	receiving free									Proof of payment
		infrastructure	basic electricity									to ESKOM
		and service	by									
			30/06/2024									

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# KPA 3:

# MUNICIPAL FINANCIAL VIABILITY AND MANAGEMENT

Cluster	IDP Objective		Responsible	Baseline	Annual Target	Budget		2023/2024 Quarterly Projections	derly Projection	IS	Evidence Kequired
		Key Performance Indicator	Manager		30/06/2024		1st Quarter (1 Jul – 30 Sept 23)		2nd Quarter 3rd Quarter (1 Oct – 31 (1 Jan – 31 Dec 23)	4th Quarter 1 Apr – 30 Jun 24)	

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	Evidence Required		Quarterly revenue collection report	Quarterly report on debt collection		Approved budget planning schedule by council. Council resolution	Approved Draft Budget by Council /council resolution	Final Budget approved by Council, council resolution	Adjustment budget document; council resolution	Approved budget related policies	Appointment letters of bid committees members
	ıs	4th Quarter 1 Apr – 30 Jun 24)	%08	%05		n/a	n/a	-	n/a	23	n/a
	<b>Quarterly Projections</b>	3rd Quarter (1 Jan – 31 Mar 24)	<b>%09</b>	40%		n/a		n/a	-	n/a	n/a
	2023/2024 Quart	2 <sup>nd</sup> Quarter (1 Oct – 31 Dec 23)	40%	30%		n/a	n/a	n/a	n/a	n/a	n/a
ment 47%	20	1st Quarter (1 Jul – 30 Sept 23)	20%	20%		1	n/a	n/a	n/a	n/a	3(Specification s,Evaluation,Ad justment
r and Manager	Budget		OPEX	OPEX		OPEX	OPEX	OPEX	OPEX	OPEX	ОРЕХ
KPA 3: Municipal Financial Viability and Management 47%	Annual Target	30/06/2024	%08	%05		1	1		_	23	м
. 3: Municipal F	Baseline		65%	3%		_	_	_	_	21	<sub>г</sub>
KPA	Responsible	Manager	Chief Financial Officer	Chief Financial Officer		Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer
		Key Performance Indicator	% of improvement in revenue collection monthly (improvement from 65% to 80% by 30/06/2024 budget year	% of Current Debt collected by 30/06/2024		Number of Approved budget planning schedule by 31/08/2023 (Legislated date)	Number of Approved 2024/25 Draft Budget by Council by 31/03/2024	Number of Approved 2024/25 Final Budget by Council by 31/05/2024	Number of Approved 2023/24 adjustments budget by 28/02/2024	Number of Reviewed budget related policies by 31/03/2024	Supply Chain structures / Committees members appointed by 07/07/2023
	IDP Objective		Improve financial viability	Improve financial viability		Good corporate governance and public participation	Good corporate governance and public participation	Good corporate governance and public participation	Good corporate governance and public participation	Good corporate governance and public participation	Good corporate governance and public participation
	Cluster		Governance and administration	Governance and administration	3.2 Financial Management	Good governance and administration	Good governance and administration	Good governance and administration	Good governance and administration	Good governance and administration	Good governance and administration
	PMS No.	& Performa nce Area	3.1.1	3.1.2	3.2 Financ	3.2.1	3.2.2	3.2.3	3.2.4	3.2.5	3.2.6

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	Evidence Required		Quarterly assets verifications reports	Quarterly financial report and financial statement	Approved financial plan	Quarterly reports on revenue enhancement	Monthly strings proof of submission within 10 working days	Monthly reports, submitted to MDM , Invoices & proof of payments	Updated indigent register Council resolution
	15	4th Quarter 1 Apr – 30 Jun 24)	L	-	n/a	_	м	м	-
	<b>Quarterly Projections</b>	3 <sup>rd</sup> Quarter (1 Jan – 31 Mar 24)	_			_	೯	က	n/a
	2023/2024 Qua	2 <sup>nd</sup> Quarter (1 Oct – 31 Dec 23)			n/a	_	E	<u>г</u>	n/a
ment 47%	2	1st Quarter (1 Jul – 30 Sept 23)	_	_	n/a	_	m	n	n/a
y and Manage	Budget		OPEX	OPEX	OPEX	OPEX	Opex	×edO	OPEX
Municipal Financial Viability and Management 47 $\%$	Annual Target	30/06/2024	4	4	-	4	12	12	_
	Baseline		4	4	_	4	12	12	_
KPA 3:	Responsible	Manager	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer
		Key Performance Indicator	Number of quarterly movable asset verifications conducted by 30/06/2024	Number of quarterly financial reports by 30/06/2024	Number of Reviewed five year financial plan by 31/03/2024	Number of quarterly implementation reports compiled on revenue enhancement strategy by 31/03/2024	Number of monthly strings uploaded using the LG Portal within 10 working days at the end of each month. Treasury by 30/06/2024	Number of Monthly reports, Invoices and Payment of Debt (Compliance to water Service Level Agreement) by 31/03/2024	Number of updated indigent register by 30/06/2024
	IDP Objective		Improve financial viability	Improve financial viability	Good corporate governance and public participation	Improve financial viability	Advance good corporate governance	Advance good corporate governance	Good corporate governance and public participation
	Cluster		Governance and administration	Governance and administration	Good governance and administration	Governance and administration	Good governance and administration	Good governance and administration	Good governance and administration
	PMS No.	erforma nce Area	3.2.7	3.2.8	3.2.9	3.2.10	3.2.11	3.3.12	3.2.13

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# KPA 4:

# LOCAL ECONOMIC DEVELOPMENT

					KPA 4: Local E	KPA 4: Local Economic Development 2%	ment 2%					
PMS No.	Cluster	IDP	Key	Responsible	Baseline	Annual	Budget		2023/2024 Que	2023/2024 Quarterly Projections	S	Evidence
Perform ance Area		Objective	Fertormance Indicator	Manager		1arget 30/06/2024		1st Quarter (1 Jul – 30 Sept 23)	2 <sup>nd</sup> Quarter (1 Oct – 31 Dec 23)	3 <sup>rd</sup> Quarter (1 Jan – 31 Mar 24	4th Quarter 1 Apr – 30 Jun 24)	Required
erprise	4.1 Enterprise Support											
ш	Economic	Develop tourism and grow the economy	Number of SAMEs supported quarterly through municipal SCM( procurement by 30/06/2024	Chief Financial Officer	46]	200	× od O	50	100	150	200	System generated expenditure reports

# KPA 5:

# MUNICIPAL TRANSFORMATION & INSTITUTIONAL DEVELOPMENT

	Evidence Required			Council resolution on Reviewed organizational structure with dates	Dated proof of submission to Corporate Services	Dated proof of submission	Agenda, safety minutes		Proof of Submission of Departmental Skills Development Plans		Portfolio committee minutes/attendance register	Portfolio committee minutes/attendance register
	15	4th Quarter (1 Apr – 30 Jun 24)	8	-	by the 1st of each month	Before the 06 <sup>th</sup> of each month	Ξ		n/a		11	Ξ
	rterly Projection	3 <sup>rd</sup> Quarter (1 Jan – 31 Mar 24)		n/a	by the 1st of each month	Before the 06 <sup>th</sup> of each month	ω	The second secon	_	THE PERSON NAMED IN	8	ω
	2023/2024 Quarterly Projections	2nd Quarter (1 Oct – 31 Dec 23)		n/a	by the 1st of each month	Before the 06 <sup>th</sup> of each month	S.		n/a	The second second	5	3
nt 26%	2	1st Quarter (1 Jul – 30 Sept 23)		n/a	by the 1st of each month	Before the 06 <sup>th</sup> of each month	ю		n/a	Agents (Till) substitution	ဗ	е
nal Developme	Budget			Орех	Орех	Opex	Орех		Opex	Marie Street Street	Opex	Opex
n and Institutio	Annual	Target 30/06/2024		-	by the 1st of each month	Before the 06 <sup>th</sup> of each month	Ξ		-		11	Ξ
icipal Transformation and Institutional Development 26%	Baseline			_	by the 1st of each month	Before the 06 <sup>th</sup> of each month	11		_		ll.	E
KPA 5: Munici	Responsible	Manager		Chief Financial Officer	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer		Chief Financial Officer		Chief Financial Officer	Chief Financial Officer
	Key Performance	Indicator		Number of Reviewed Departmental Organisational structure by 30/06/2021	Submission of departmental attendance registers by the 1 <sup>π</sup> of each month	Submission of overtime before 06 <sup>th</sup> of each month	Number of monthly Departmental Safety meetings held by 30/06/2024		Number of Reviewed and submitted Skills Development Plan by 30/04/2024		Number of monthly departmental meetings held by 30/06/2024	Number of portfolio committee meetings held by 30/06/2024
	IDP Objective		5.1 Organisational Design & Human Resource	Attract, develop and retain best human capital	Attract, develop and retain best human capital	Attract, develop and retain best human capital	Attract, develop and retain best human capital		Attract, develop and retain best human capital	ment System	Advance good corporate governance	Advance good corporate governance
	Cluster		ınisafional Desig	Good governance and administration	Good governance and administration	Good governance and administration	Good governance and administration	5.2 Skills Development	Good governance and administration	5.3 Performance Management System	Good governance and administration	Good governance and administration
	PMS	No. & Perfor manc e	5.1 Orgc	5.1.1	5.1.2	5.1.3	5.1.4	5.2 Skill	5.2.1	5.3 Perfe	5.3.1	5.3.2



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	jections Evidence Required	nter 4th Quarter - 31 (1 Apr – 30 Jun 24)	n/a Copy of signed agreements & submission to Coghsta	n/a Submission letter and copy of AFS
	2023/2024 Quarterly Projections	2nd Quarter (1 Oct – 31 (1 Jan – 31 Dec 23) Mar 24)	n/a	a n/a
ıt 26%	2023,	1# Quarter 2nd (1 G Sept 23)	1 n/a	] n/a
al Developme	Budget		Орех	Орех
on and Institution	Annual	Target 30/06/2024	1	-
KPA 5: Municipal Transformation and Institutional Development 26%	Baseline		_	-
KPA 5: Mun	Responsible	Manager	Chief Financial Officer	Chief Financial Officer
	Key Performance		Number of Signed performance agreements by 30/07/2023 (one month after the start of each financial year	Number of 2022/23 AFS submitted to AG by 31/08/23
	IDP Objective		Advance good corporate governance	Advance good corporate governance
	Cluster		Good governance and administration	Good governance and administration
	PMS	Perfor manc e Area	5.3.3	5.3.4

# KPA 6:

# GOOD GOVERNANCE & PUBLIC PARTICIPATION

				KPA	6: Good Governa	6: Good Governance and Public Participation 23%	ticipation 23%					
PMS	Cluster	IDP Objective	Key	a	Baseline	Annual Target	Budget	2	023/2024 Qua	2023/2024 Quarterly Projections		Evidence
No. & Perfor mance Area			Performance Indicator	Manager		30/06/2024		1st Quarter (1 Jul – 30 Sept 23 )	2nd Quarter 1 Oct – 31 Dec 23)	3 <sup>rd</sup> Quarter 1 Jan – 31 Mar 24)	4th Quarter (1 Apr – 30 Jun 24)	Required
6.2 Publ	ic Participation an	6.2 Public Participation and Ward Committees	2									
6.2.1	Good governance and administration	Enhance stakeholder management	Deadline of submission of responses to batho pele report within 7 days of issue to Office of the MM by 30/06/2024	Chief Financial Officer	Within 7 days of issue of Batho Pele Report	Within 7 days of issue of Batho Pele Report	OPEX	Within 7 days of issue of Batho Pele Report	Within 7 days of issue of Batho Pele Report	Within 7 days of issue of Batho Pele Report	Within 7 days of issue of Batho Pele Report	Dated proof of submission to office of the MM
6.2.2	Good governance and administration	Enhance stakeholder management	Number of quarterly Mayoral imbizo and public participation attended by 30/06/2024	Chief Financial Officer	4	4	Opex	-	-	-	-	Attendance register
6.2.3	Good governance and administration	Good corporate governance and public participation	Number Reviewed, documented approved internal controls (Creditors Control Manual)	Chief Financial Officer	1	1	Орех	n/a	n/a	n/a	-	Approved copy of internal controls
6.3 Corp	6.3 Corporate Governance											
6.3.1	Good governance and administration	Advance good corporate governance	Number of Reviewed, documented approved internal controls (Creditors payment procedure manual) by 30/06/2024	Chief Financial Officer	ı	1	Орех	n/a	س/م	1	n/a	Approved copy of internal controls
6.4 Interi	6.4 Internal Audit											
6.4.1	Good governance	Advance good corporate	% implementation	Chief Financial Officer	100%	100%	OPEX	100%	100%	100%	100%	Audit committee

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	Evidence	Required	resolution register	Internal Audit Follow-up report	Audited AG Action Plan		Quarterly implementatio n report
		4th Quarter (1 Apr – 30 Jun 24)		75%	n/a	Strategy British 193	,000%
	2023/2024 Quarterly Projections	3 <sup>rd</sup> Quarter 1 Jan – 31 Mar 24)		75%	n/a		75%
	023/2024 Que	2nd Quarter 1 Oct – 31 Dec 23)		75%	,100%		50%
	2	1st Quarter (1 Jul – 30 Sept 23 )		75%	100%		25%
icipation 23%	Budget			OPEX	OPEX		OPEX
6: Good Governance and Public Participation 23%	Annual Target	30/06/2024		75%	%001		100%
5: Good Governa	Baseline			75%	75%		New
KPA	Responsible	Manager		Chief Financial Officer	Chief Financial Officer		Chief Financial Officer
	Key	Pertormance Indicator	of Audit Committee resolutions by 30/06/2024	% implementation of Internal Audit recommendation s by 30/06/2024	% of audit queries addressed per quarter (2022/23 Audit Report) by 30/06/2024		% on implementation Risk Management action plans per quarter by 30/06/2024
	IDP Objective		governance	Advance good corporate governance	Good corporate governance and public participation	6.5 Risk Management & Security management	Good corporate governance and public participation
	Cluster		and administration	Good governance and administration	Good governance and administration	Management & Se	Good governance and administration
	PMS	No. & Perfor mance Area		6.4.2	6.4.3	6.5 Risk I	6.5.1

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Municipal Manager's Signature:

Employee's Signature:

Witness

# **Annexure B**

# PERSONAL DEVELOPMENT PLAN (PDP)

**ENTERED INTO BY AND BETWEEN:** 

# **BAPHALABORWA MUNICIPALITY**

AS REPRESENTED BY THE MUNICIPAL MANAGER

Dr KKL PILUSA

('The employer)

**AND** 

**NDZIMANDE AT** 

**CHIEF FINANCIAL OFFICER** 

('The employee)

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# 1. ["the Employee"]NTRODUCTION

The aim of the Personal Development Plan (PDP) is to ensure that Employees are skilled to meet objectives as set out in the Performance Agreement as prescribed by legislation. Successful careerpath planning ensures competent employees of current and possible future positions. It therefore identifies, prioritises and implements training needs.

Legislative needs taken into account from the Municipal Systems Act Guidelines, generic senior management competency framework and occupational competency profiles, Municipal Finance Management Competency Regulations, such as those developed by the National Treasury and other line sector departments' legislated competency requirements need also to be taken into consideration during the PDP process.

## 2. COMPETENCE MODELLING

The Department of CoGTA has decided that a competency development model will consist of both managerial and occupational competencies:

Managerial competencies should express those competencies which are generic for all management positions

Occupational competence refers to competencies which are job/function specific.

## 3. COMPILING THE PERSONAL DEVELOPMENT PLAN

A manager, in consultation with his/her subordinate is to compile a Personal Development Plan. The PDP has 7 columns that need to be completed. An example is attached.

Column 1: Skills/Performance GAP

1. Skills/Perfo rmance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person
E.g. 1. Appraise Performance of Managers	The manager will be able to enter into performance agreements with all managers reporting to him/her, appraise them against set criteria, within relevant time frames	A course containing theoretical and practical application with coaching in the workplace following [relevant unit standard]	External provider, in line with identified unit standard and not exceeding R6 000	March 200	Appraisal of managers reporting to him/her	Senior Manager: Training/HR

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(a) The identified training needs should be entered into column one. The following should be taken into consideration:

# Organisational Needs:

Strategic development priorities and competency requirements, in line with the Municipality's strategic objectives.

The competency requirements of individual jobs. The relevant job requirements (job competency profile) as identified in the job description should be compared to the current competency profile of the employee to determine the individual's competency gaps. Specific competency gaps as identified during the probation period and performance appraisal of the employee.

Individual training needs that are job / career related:

Prioritisation of the training needs [1 to ...] in column 1 should also be determined since it may not be possible to address all identified training needs in a specific financial year. It is however of critical importance that training needs be addressed on a phased and priority basis. This implies that all these needs should be prioritised for purposes of accommodating critical / strategic training and development needs in the HR Plan, Personal Development Plans and the Workplace Skills Plan.

Column 2: Outcomes Expected

1. Skills/Per formance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person
E.g. 1. Appraise Performance of Managers	The manager will be able to enter into performance agreements with all managers reporting to him/her, appraise them against set criteria, within relevant time frames	A course containing theoretical and practical application with coaching in the workplace following [relevant unit standard]	External provider, in line with identified unit standard and not exceeding R6 000	March 200	Appraisal of managers reporting to him/her	Senior Manager: Training/HR

Consideration must be given to the outcomes expected in column 2 so that once the intervention is completed the impact it had can be measured against relevant output indicators.

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# Column 3: Suggested Training

1. Skills/Perf ormance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person
---	--	--	-------------------------------	--------------------------------	--	----------------------

Training needs must be identified with due regard to cost effectiveness and listed in column 3.

# Column 4: Suggested Mode of Delivery

1.	Skills/Per formance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person	
----	--	--	--	-------------------------------	--------------------------------	--	----------------------	--

The suggested mode of delivery refers to the chosen methodology that is deemed most relevant to ensure transfer of skills. Mode of delivery consists of, amongst others, self-study, internal or external training provision; coaching and / or mentoring and exchange programmes. Training must be conducted either in line with a recognised qualification from a tertiary institution or unit standards registered on the National Qualifications Framework (South African Qualifications Authority), which could enable the trainee to obtain recognition towards a qualification for training undertaken. It is important to determine within the municipality whether unit standards have been developed with regard to a specific outcome (and registered with the South African Qualifications Authority). Unit standards usually have measurable assessment criteria to determine achieved competency.

**Column 5: Suggested Time Lines** 

1.	Skills/Per formance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person
----	--	--	--	-------------------------------------	--------------------------------	--	----------------------

An employee should on average receive at least five days of training per financial year and not unnecessarily be withdrawn from training interventions. The suggested time frames enable managers to effectively plan for the annum e.g. so that not all their employees are away from work within the same period and also ensuring that the PDP is implemented systematically.

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# Column 6: Work Opportunity Created to Practice Skills / Development Area

frames) tarea
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This further ensures internalization of information gained as well as return on investment (not just a nice to have skill but a necessary to have skill that is used in the workplace).

# **Column 7: Support Person**

1.	Skills/Per formance Gap (in order of priority)	2. Outcomes Expected (measurab le indicators: quantity, quality and time frames)	3. Suggested Training and/or developm ent activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunit y created to practice skill/develo pment area	7. Support Person
----	--	--	--	-------------------------------	--------------------------------	--	----------------------

This identifies a support person that could act as coach or mentor with regard to the area of learning for the employee.

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# Personal Development Action Plan

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Skills Performance Gap	Outcomes Expected	Suggested Training / Development	Suggested Mode of Delivery	Suggested Time Frames	Work Opportunity Created to Practice	Support Person
My Service Ser		Activity			Skill / Development	
Afs Proporation	treperceltion est. Quenterly AFS	ase Ware Kouning	Morkshops	Quarterty	-	Il wichout It poup
prene Excel	Date A persontation Asserted	Assance Lexce Fairing	my Workstop	One-OFF	Analysing M	Municipal Maneson

Municipal Manager's Signature:

Employee's Signature:

Date:

Date:

28/07/2

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# **Annexure C**

# **CORE COMPETENCY FRAMEWORK**

**ENTERED INTO BY AND BETWEEN:** 

# **BAPHALABORWA MUNICIPALITY**

AS REPRESENTED BY THE MUNICIPAL MANAGER

Dr KKL PILUSA

['The Employer"]

AND

# **NDZIMANDE AT**

CHIEF FINANCIAL OFFICER

["The Employee"]

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# CORE COMPETENCY FRAMEWORK: CHIEF FINANCIAL OFFICER

Core Managerial Skills	Definitions	一年 一日 一日 一日 日 日 日 日 日 日 日 日 日 日 日 日 日 日
		Weight
Strategic Leadership and Management	Skills to be able to provide a vision, set the direction for the Municipality or department and inspire others in order to deliver on the Municipality's mandate	6
Programme and Project Management	Skills to enable the individual to plan, manage, monitor and evaluate specific activities in order to ensure that policies are implemented and that local government objectives are achieved	10
Financial Management	Skills required in managing projects and/or departmental work within the constraints of a budget. This includes being able to plan a budget at the beginning of the financial year, controlling expenditure throughout the year by allocating resources efficiently and understanding and anticipating the impact of other departments on won budget	2
Change Management	Skills to initiate and support municipal transformation and change in order to implement new initiatives successfully and deliver on service delivery commitments	15.
Knowledge Management	Skills to enable individuals, teams and entire organisation to collectively create, share and apply knowledge, to better achieve institutional objectives	M
Problem Solving and Analytical Thinking	Skills to be able to systematically identify, analyse and resolve existing and anticipated problems in order to reach optimum solutions in a timely manner.	0/
People and Diversity Management	Skills to manage and encourage people, optimize their outputs, and effectively manage relationships. This includes holding regular information sharing sessions to ensure that team members are made aware of decisions that may affect them. It also involves distribution of workloads to ensure that individual skills are used appropriately and so that the work is evenly spread, making sure that the team has the necessary tools and resources in order to do their work and motivating the team so that they are committed to achieving the goals of the department and ultimately those of the Municipality.	~
Client Orientation and Customer Focus	The Skill to seek to understand the needs of the customer and meeting the needs. At a minimum, employees are required to react to queries, keeping promises, being honest in all their dealings, adhering to policies, procedures and delegations, keeping the client up to date, being friendly and helpful and solving problems quickly and without arguments. Ideally, managers are required to be proactive by trying to understand the needs of the customer and providing an appropriate service based on those underlying needs.	V
Service Delivery Innovation	The Skill to work well to achieve a high standard by trying to improve on the way things are done and by working towards achieving the work objectives. It is also about putting plans into action, meeting deadlines, taking initiative and solving problems to make sure that things get done. Employees do not wait to be told to do something, but are encouraged to use their initiative to make sure things get done accurately and efficiently.	~
	Skills to be able to exchange information and ideas in a clear and concise manner appropriate for the audience in order to explain, persuade, convince and influence others to achieve the desired outcomes.	5
Accountability and Ethical Conduct	Must be able to display and build the highest standards of ethical and moral conduct in order to promote confidence and trust in the Municipality.	5



Employee's Signature:

Municipal Manager's Signature:

WITNESS

Date: